

# **NATURAL GAS IN THE ENERGY MIX**

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**Resources**: Our use of the term "resources" in this presentation includes quantities of oil and gas not yet classified as SEC proved oil and gas reserves or SEC proven mining reserves. Resources are consistent with the Society of Petroleum Engineers 2P and 2C definitions.

The companies in which Royal Dutch Shell plc directly and indirectly owns investments are separate entities. In this presentation "Shell", "Shell group" and "Royal Dutch Shell" are sometimes used for convenience where references are made to Royal Dutch Shell plc and its subsidiaries in general. Likewise, the words "we", "us" and "our" are also used to refer to subsidiaries in general or to those who work for them. These expressions are also used where no useful purpose is served by identifying the particular company or companies. "Subsidiaries", "Shell subsidiaries" and "Shell companies" as used in this presentation refer to companies in which Royal Dutch Shell either directly or indirectly has control, by having either a majority of the voting rights or the right to exercise a controlling influence. The companies in which Shell has significant influence but not control are referred to as "associated companies" or "associates" and companies in which Shell has joint control are referred to as "jointly controlled entities". In this presentation, associates and jointly controlled entities are also referred to as "equity-accounted investments". The term "Shell interest" is used for convenience to indicate the direct and/or indirect (for example, through our 24% shareholding in Woodside Petroleum Ltd.) ownership interest held by Shell in a venture, partnership or company, after exclusion of all third-party interest.

This presentation contains forward-looking statements concerning the financial condition, results of operations and businesses of Royal Dutch Shell. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. Forward-looking statements are statements of future expectations that are based on management's current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements. Forward-looking statements include, among other things, statements concerning the potential exposure of Royal Dutch Shell to market risks and statements expressing management's expectations, beliefs, estimates, forecasts, projections and assumptions. These forward-looking statements are identified by their use of terms and phrases such as "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "plan", "objectives", "outlook", "probably", "project", "will", "seek", "target", "risks", "goals", "should" and similar terms and phrases. There are a number of factors that could affect the future operations of Royal Dutch Shell and could cause those results to differ materially from those expressed in the forward-looking statements included in this presentation, including (without limitation): (a) price fluctuations in crude oil and natural gas; (b) changes in demand for Shell's products; (c) currency fluctuations; (d) drilling and production results; (e) reserves estimates; (f) loss of market share and industry competition; (g) environmental and physical risks; (h) risks associated with the identification of suitable potential acquisition properties and targets, and successful negotiation and completion of such transactions; (i) the risk of doing business in developing countries and countries subject to international sanctions; (j) legislative, fiscal and regulatory developments including potential litigation and regulatory measures as a result of climate changes; (k) economic and financial market conditions in various countries and regions; (l) political risks, including the risks of expropriation and renegotiation of the terms of contracts with governmental entities, delays or advancements in the approval of projects and delays in the reimbursement for shared costs; and (m) changes in trading conditions. All forward-looking statements contained in this presentation are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Readers should not place undue reliance on forward-looking statements. Additional factors that may affect future results are contained in Royal Dutch Shell's 20-F for the year ended 31 December, 2010 (available at www.shell.com/investor and www.sec.gov). These factors also should be considered by the reader. Each forward-looking statement speaks only as of the date of this presentation, 20 February 2013. Neither Royal Dutch Shell nor any of its subsidiaries undertake any obligation to publicly update or revise any forward-looking statement as a result of new information, future events or other information. In light of these risks, results could differ materially from those stated, implied or inferred from the forward-looking statements contained in this presentation. There can be no assurance that dividend payments will match or exceed those set out in this presentation in the future, or that they will be made at all.

We use certain terms in this presentation, such as resources, that the United States Securities and Exchange Commission (SEC) guidelines strictly prohibit us from including in filings with the SEC. U.S. Investors are urged to consider closely the disclosure in our Form 20-F, File No 1-32575, available on the SEC website <a href="www.sec.gov">www.sec.gov</a>. You can also obtain these forms from the SEC by calling 1-800-SEC-0330.

#### POPULATION GROWTH PRESENTING ENERGY TRILEMMA

#### RISING ENERGY DEMAND, SUPPLY PRESSURE, CLIMATE CHANGE



9 billion people, 75% living in cities

(2 billion more than today)



2 billion vehicles

(**800 million** at the moment)



Many millions of people will rise out of energy poverty; with higher living standards energy use rises



Energy demand could **double** from its level in 2000..... while CO<sub>2</sub> emissions must be **half** today's to avoid serious climate change



Twice as efficient, using **half** the energy to produce each dollar of wealth



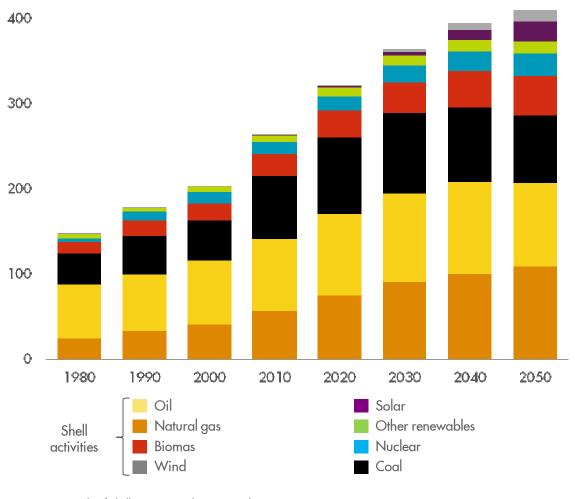
3 times more energy from renewable sources

How to ensure secure, competitive and environmentally responsible energy system?

### FOSSIL FUEL WILL PROVIDE 60% OF WORLD'S ENERGY IN 2050

#### **DEMAND GROWTH**



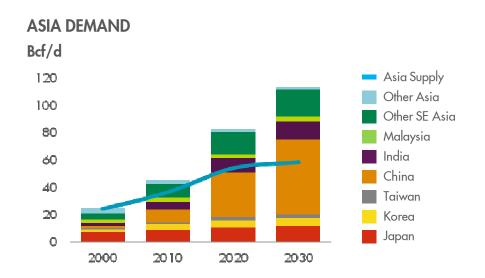


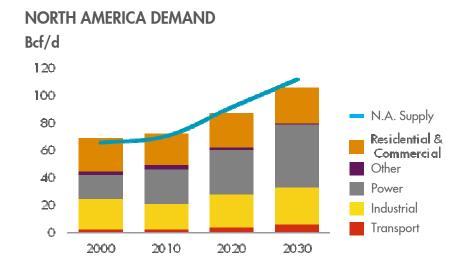
- Energy demand +60% 2010 2050
- Hydrocarbons dominate outlook
- Gas demand doubling 2010-2050

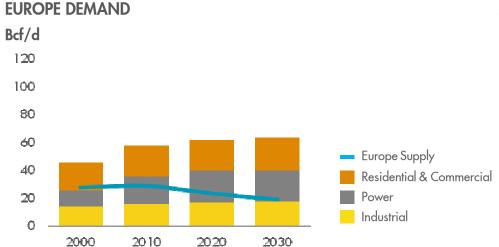
GAS THE CLEANEST FOSSIL FUEL IS

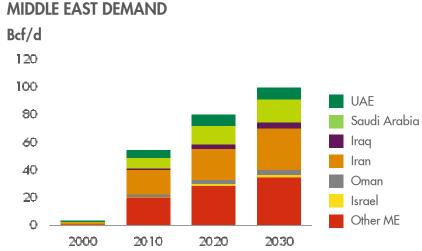
UNIQUE & BEST POSITIONED TO
MEET THE ENEGY TRILEMMA

### **REGIONAL GAS DEMAND DEVELOPMENT**









# **HUGE GLOBAL GAS RESOURCES TO MEET DEMAND GROWTH**

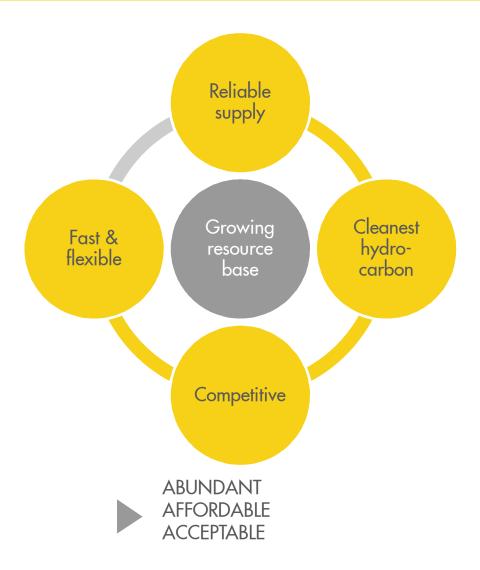
#### GAS RESOURCES ARE PLENTIFUL, GROWING AND GEOGRAPHICALLY DIVERSE



- Conventional and unconventional recoverable gas resources can supply
   250 years of current global gas production
- Tight/Shale gas and CBM are transforming the global gas market
- Shell believes that increased use of natural gas, replacing coal, for electric generation is crucial to lowering global CO2 levels

	REMAINING RECOVERABLE RESOURCES (TCM)	EQUIVALENT IN YEARS OF CURRENT PRODUCTION
Conventional	405	130
Tight/Shale Gas and CBM Resources	380	123
Total	785	253

#### GAS IS UNIQUE—REPRESENTS OPTIMAL BALANCE



Positive global support for gas

- Economic and jobs potential
- Balanced tight/shale regulation
- Contribution to a low-carbon future

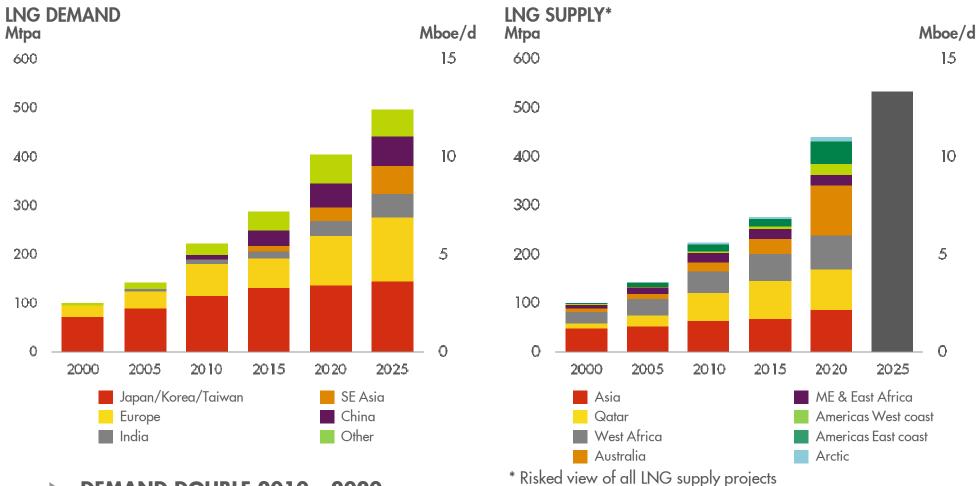
New supply chains emerging

- LNG from North America
- Tight/shale gas in Europe, Africa, Asia Pacific

New market opportunities

- Gas in transport
- Replacing liquid fuels in industry

#### LNG SUPPLY AND DEMAND DYNAMICS



DEMAND DOUBLE 2010 - 2020
SUPPLY RESPONSE
>\$700 BILLION IDUSTRY INVESTMENT 2010-2025

# **US SHALE GAS TRANSFORMING SUPPLY PICTURE**

#### **INDUSTRY LNG EXPORT PLANS**



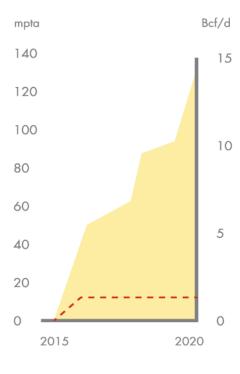
#### **MAJOR OPPORTUNITY FOR AMERICA GAS INDUSTRY**

- PERMITTING
- >\$300 BLN INDUSTRY FINANCING REQUIREMENT
- PRICE AND MARKET CONSIDERATIONS

#### NORTH AMERICAN LNG EXPORT DEVELOPMENT

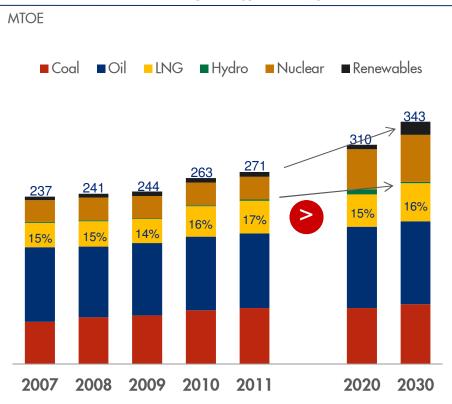






# KOREA'S ENERGY POLICY RELYING ON NUCLEAR AND RENEWABLES TO DELIVER LOW CARBON ENERGY SYSTEM

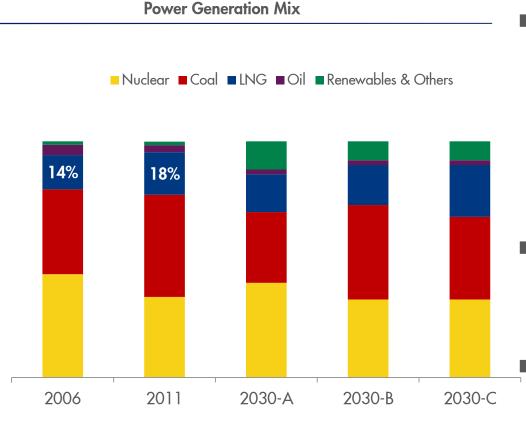
#### **Korea Primary Energy Consumption**



- New Energy Policy directions rightly recognizes need to re-orient from previous focus on stable energy supply for economic growth and living standards to 'higher quality' energy for sustainable development
- Projections show almost exclusive reliance on nuclear and renewables to deliver this
- Natural gas's role as unique fuel: clean, abundant and competitive not being leveraged fully

Source: Korea Energy Economics Institute

#### KOREA CAN LEARN FROM EUROPE'S EXPERIENCE



- Case A Reliance on nuclear and RES to deliver 'higher quality' energy for sustainable development has risks:
  - Social acceptance for rapid nuclear growth amidst governance issues
  - Heavy subsidy required to accelerate RES growth (e.g. Europe)
- Case B Nuclear and RES fall short of targets and coal makes up shortfall; Korea with polluting/high carbon energy system uncompetitive in a carbon-constrained world
- Case C 'Clean' gas makes up for shortfall; Korea's energy system robust/competitive in a carbon-constrained world; providing 'higher quality' energy

Analytical work for Europe demonstrated that gas can provide more costoptimal path to achieve a competitive low carbon energy system

Note: Cases A, B, C for 2030 are *hypothetical only* where A represents high nuclear & RES; case B is where nuclear and RES fall far short of expected targets and high carbon emission coal makes up the shortfall; case C is where low carbon emission gas makes up shortfall

# THE CHOICE IS CLEAR: GAS IS UNIQUE, IT IS *THE* FOSSIL FUEL OF THE FUTURE

OR





















